

# Motivating Team Members

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Understanding Motivation is different for each team member

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**Motivating Team Members** explores what motivation is, how it works, and how it can be different for each individual. Team leaders learn the four stages to influence a team member to perform a task, while creating a work environment that will motivate higher performance.

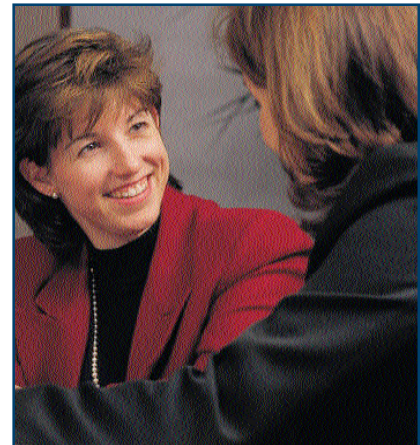
This program helps team leaders understand the complex idea of motivation. It is practical and helps team leaders know what to do about motivating team members. By demonstrating to leaders what they can do to influence individual and

team performance, it provides a clear, specific, and actionable plan of action for what to do once participants return to their job.

## Objectives

Participants completing **Motivating Team Members** will be able to

- Improve their team members' performance.
- Understand the factors that motivate team members to perform effectively.
- Understand how motivation varies from team member to team member.



- Distinguish between motivators and dissatisfiers.
- Learn how to create a work environment for each team member that will motivate higher performance.

*Offered in Classroom or Online Formats.*

*Classroom Time: 4 hours*

*Online Time: 1.5 hours*

## Solution

Creating an improved work environment to motivate team members.