

# Hiring Winning Talent

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Tools for structuring a hiring process with a direct impact on business results

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**H**iring Winning Talent implements a structured process to streamline and empower successful hiring. The program focuses on key skills required to interview candidates and ways to build team cohesion by involving team members in the hiring initiative.

This program provides the processes and tools required to master the art and science of identifying and winning great new team members—those that will perform in the top 20 percent.

## Objectives

Participants completing *Hiring Winning Talent* will be able to

- Establish an efficient process that will reduce the time required to interview and select a qualified candidate.



- Maximize new hires' productivity once they join the team by ensuring that candidates are a good fit for the job (both technical and organizational fit).
- Ensure team cohesion and support for new hires by involving team members in the process.
- Increase the retention of all new hires, and, in particular, reduce turnover during new hires' first year on the job.

*Offered in Classroom or Online Formats.*

*Classroom Time: 8 hours*

*Online Time: 2 hours*

## Solution

Defining capabilities a good candidate must have to be successful.